

**Attachment A - ICPT Pricing Program  
(12/12/13)**

**Primary Discounts**

**Grainger Catalog** - Seller will offer twelve (12%) percent off the Grainger Catalog “each” price as found on [www.grainger.com](http://www.grainger.com) in effect at time of order.

**Secondary - Category Discounts**

- **Motor Program** - This Program provides a discount of twenty-eight percent (28%) off of the Grainger Catalog “each” price, as found on [www.grainger.com](http://www.grainger.com), for specific electric motor, power transmission, engines and generators (“Motors”) Products.
- **Air Filters Program** - This Program provides a discount of forty-five percent (45%) off of the Grainger Catalog “each” price, as found on [www.grainger.com](http://www.grainger.com), for specific air filter (“Air Filters”) Products.
- **Cleaning Supplies Program** - This Program provides a discount of eighteen percent (18%) off of the Grainger Catalog “each” price, as found on [www.grainger.com](http://www.grainger.com), for specific chemical, mop, broom, and brush (“Cleaning Supplies”) Products.
- **Tools Program** - This Program provides the following discounts off of the manufacturer's current list price, except as otherwise stated:

<b>Manufacturer / Brand</b>	<b>Discount %</b>
DeWalt Tools	48%
DeWalt Accessories	38%
Milwaukee Tools	46%
Milwaukee	35%

<b>Manufacturer / Brand</b>	<b>Discount %</b>
Proto	55%
Stanley	52%
Blackhawk	45%
Westward	60%

**Customer Specific Pricing (CSP)**

- **Green Product Market Basket** - In an effort to assist ICPT with its sustainability goals, Grainger has developed a green product market basket consisting of 100 frequently purchased products as specified on Attachment C.
- **Lighting Product Market Basket** – Grainger has developed a Lighting Product Market Basket consisting of several hundred General Electric lighting products.
- **Cleaning Products Market Basket** – Grainger has developed a Cleaning Products Market Basket consisting of high usage Georgia Pacific cleaning products.

- 800 Item Market Basket – Grainger has developed a High Usage Market Basket consisting of 800 items across all ICPT locations as specified on Attachment E. This High Usage Market Basket is based on ICPT annual spend on or before November 30th of each year, which will be effective February 1, 2014 through December 31, 2014 and effective each subsequent year January 1 of each year and be held firm until December 31. The revised list of 800 high usage items will be offered to all ICPT Contractors at a 25% discount off the current Grainger Catalog “each” price in effect on January 1 of each year. The 800 item High Usage Market Basket prepared according to the above pricing methodology will be effective February 1, 2014.
- Site Specific Market Basket - Grainger offers each specific ICPT Contractor site a Market Basket consisting of 25 additional items uniquely selected by a specific Contractor site, and pricing will be held firm for up to 12 months.

### **Sourced Products Program**

- The scope of this Agreement is Grainger General Catalog Product only and does not include Sourced Products.

### **Prepaid Freight Program**

- Standard ground freight is prepaid on orders unless otherwise stated herein to ICPT Contractor’s place of business anywhere in the contiguous United States, using carrier of Seller’s choice. Other terms apply to Alaska, Hawaii, export orders and orders placed for sourced products. Any extra charges incurred for additional services such as expedited delivery, ICPT Contractors’ carrier or special handling by the carrier, must be paid by ICPT Contractor.

(END OF ATTACHMENT 1 – ICPT PRICING PROGRAM)