

IN THIS ISSUE

Frequently Asked
Questions
Page 2

New Agreement
Spotlights
Page 3

Sustainable Acquisition
Highlights
Page 4

ICPT Contributor of
the Year
Page 5

Policy Flash
Page 5

New Member Spotlights
& Appreciation
Page 6

ICPT - Supporting DOE's Strategic Sourcing Efforts

This Spring FY2020 newsletter brings you changes to the ICPT Executive Steering Council, up-to-date information on our annual Face to Face meeting in Las Vegas, highlights of both new and existing ICPT suppliers, spotlights on new ICPT Steering Committee members, and recognition for ICPT Contributors of the Year.

As we inform and engage more across the DOE complex, the increased utilization of ICPT agreements will drive more efficiencies and cost savings to DOE; thereby achieving the Department's vision to "create a comprehensive DOE (Federal and Contractor) approach that truly is enterprise wide and strategically driven to ensure maximum value for every acquisition dollar spent."

ICPT agreements have provided outstanding value to the DOE community with a five year savings total of \$628M (avg. \$126M/fiscal year) and is integral to the achievement of the Department's goal. Additionally, "soft" or transactional savings are realized in utilizing ICPT agreements with sites not needing to administer or negotiate their own agreements, as well as there are no fees or percentage cost to the contracting parties to access and use the terms of the agreement. ICPT operates without charging additional fees to the participating sites because the ICPT model is based on those sites collaboratively and collectively working together to complete the strategic sourcing mission of DOE's M&O community.

In addition, since ICPT agreements are most commonly awarded to small businesses or with aggressive small business subcontracting requirements, DOE and the M&O community rely heavily on ICPT to help meet their small business goals.



FREQUENTLY ASKED QUESTIONS

1. What is the ICPT?

The Integrated Contractor Purchasing Team (ICPT) is a collaboration among DOE and its Management & Operations (M&O) sites to award strategic agreements that result in lower total cost of ownership for DOE contractors through reduced prices and streamlined procurement processes.

2. What type of Agreements are used?

Basic Ordering Agreements (BOA's), called "Agreements," are negotiated by the ICPT or DOE for use by Site and Facility Contractors and eligible subcontractors. Agreements are administered by the site that awarded the Agreement.

3. What types of commodities and services are available through ICPT Agreements?

Computer Equipment and Hardware, Electronic Components, Chemical Treatment, Conferencing service, Office Supplies and Furniture, Scientific Equipment, Industrial Products, Safety Eyewear, Software, Gas Cylinders, Vacuum Products, Publications and Subscriptions, Equipment Rentals and more.

4. What are the benefits of using an ICPT Agreement?

- No further competition is necessary,
- No price analysis/justification is required, and
- Additional review of terms and conditions is not necessary (aside from adding any site specific terms as directed by a DOE Site Office)
- Pre-negotiated pricing which is consistent across the DOE complex so no further negotiating is necessary

5. How do I use an ICPT Agreement at my site?

- Contact the supplier for pricing quote for specific items/services based on their ICPT Agreement,
- Ask for small business resellers/partners to award to under the ICPT Agreement, and
- Verify pricing and terms with ICPT Agreement documents – website for terms, DOE ICPT Administrator for pricing
- Site-specific "wrap around" BOAs that are common for eProcurement or PCard agreements for goods and services purchased through these methods.

6. What is the difference between an ICPT agreement and a SCMC Agreement?

The ICPT is a DOE-wide sourcing team, where their agreements are available for all Management and Operation (M&O) Contractors to utilize. The Supply Chain Management Center (SCMC) is a DOE sourcing organization, where their agreements are available only for M&O Contractors categorized as NNSA or EM. M&O Contractors managing the Science or Energy sites are not currently authorized to utilize SCMC agreements. ICPT differs from many of the other strategic sourcing initiatives in that there is no cost to use these agreements, and it is managed by a purely voluntary workforce that produces and manages the agreements.

7. Where can I find more information?

- ICPT Website <https://icpt.doe.gov/>
- DOE's Complex Wide Strategic Sourcing <https://www.energy.gov/management/strategic-sourcing>
- Policy Flash 2008-03, "Complex-Wide Strategic Sourcing-Update" or "The Golden Ticket" as we like to call it <https://www.energy.gov/management/downloads/complex-wide-strategic-sourcing-update>

SPOTLIGHT

New ICPT Agreements

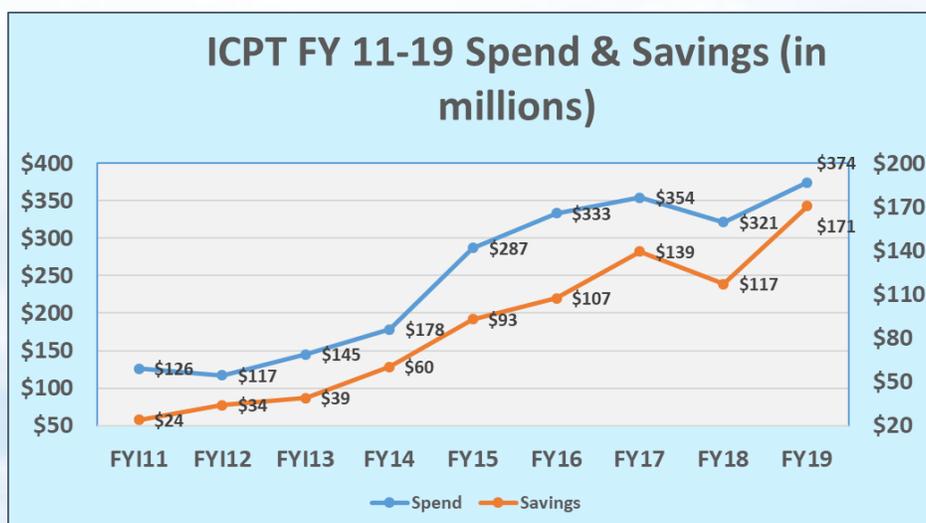
SUEZ Water Technologies & Solutions has the most comprehensive set of chemical, equipment, and digitally enabled services and products to help customers manage and optimize their water resources. Suez offers a variety of products treating plant utilities such as boilers, cooling towers, and wastewater systems, helping our customers increase productivity, improve product quality, meet environmental requirements, and reduce operating costs. For more information, please contact Timothy Eldredge, 561-818-0368, timothy.eldredge@suez.com.



ChemTreat is one of the largest and fastest-growing industrial water treatment companies in the world. Their proprietary solutions allow customers to reduce water, chemical, and energy costs, improve process operations, extend asset life, improve environmental impact through sustainable technologies, and reduce downtime. For more information, please contact Cassia Connors, 210-865-9943, cassiag@chemtreat.com.



Matheson Tri-Gas, Inc. offers the highest purity materials with accurate specifications for metallic and particulate impurities and the specialized gas handling equipment to ensure purity. Matheson provides complete customer solutions, offering small portable cylinders and all the services required to support these products and customer applications: Industrial Gases, Specialty Gases, and Medical Gases and Equipment. For more information, please contact Chase Donald, (303) 815-9402 cdonald@mathesongas.com.



Sustainable Acquisition Highlights

Grainger works to create a more sustainable workplace for their customers and communities through our Environmentally Preferable Product (EPP) portfolio and sustainability offerings. Our EPP portfolio of nearly 100,000 products comprises one of the largest green SKU counts in the industrial distribution market, providing more ways to reduce energy consumption, conserve water, reduce waste and improve indoor air quality. In 2019, EPP sales totaled more than \$675 million, a 13 percent increase from 2018. Program growth is driven by increased customer demand for EPP products, as well as updates to the information we share about products and how those products can help customers with their sustainability goals. In particular, certified bio-based cleaning products led the way for growth to help customers reduce waste and promote renewably sourced materials. For more information, see <https://www.grainger.com/content/green-resources>.



Thermo Fisher Scientific is continually seeking new ways to meet our customers' needs, while being environmentally responsible in the way we run our business. With the help of Thermo Fisher Scientific, the following has been achieved:



- On-site solar generation covers 75% of power usage at our Bridgewater, NJ facility
- 12% reduction in greenhouse gas emissions
- 5% reduction in water usage
- 4,700+ tons of waste recycled

Products listed on fishersci.com that qualify as "green" are indicated with a GREEN icon. Products featuring the Energy Star rating like our TSX family of refrigerators and freezers. See the full listing of products at <https://www.fishersci.com/us/en/programs/sustainability-program.html>.

Haworth - Our global headquarters serves as the foundation for our deep commitment to people and planet—in line with our core values. It mirrors our sustainability vision, which drives the practices and processes we follow around the world. Sustainability is about streamlining processes and conserving resources, which in turn leads to market differentiation and improved financial performance. Our modular, walkable green roof covers 45,000 sq. ft. It consists of 11 varieties of sedum set in 22,500 trays made from recycled chair production material creating acoustic and thermal insulation, absorbing run-off, cools and filters the air, and protects from the elements.



Helpful Links

ICPT website
<https://icpt.doe.gov/>

FSSI website
<http://www.gsa.gov/portal/content/112561>

OASIS website
<http://www.gsa.gov/portal/content/161367>

DOE Strategic Sourcing Policy Flashes:

- 2014-18 Complex-Wide Strategic Sourcing
<https://www.energy.gov/sites/prod/files/PF2014-18.pdf>
- 2013-73 Utilization of GSA Federal Strategic Sourcing Initiative Blanket Purchase Agreements for Office Supplies
<https://www.energy.gov/sites/prod/files/PF2013-73.pdf>
- 2013-57 New Strategic Sourcing Acquisition Guide Chapter 7.2
<https://www.energy.gov/sites/prod/files/PF2013-57.pdf>

Questions or Comments?

Contact Cheri McLaggan at 650-926-7402 or cheri@slac.stanford.edu

Contact: Bari Brooks at 703-586-1027 or Bari.brooks@hq.doe.gov

ICPT Contributor of the Year! Brittany Decker and NREL team

As NREL's Site Champion, Brittany Decker and her team at NREL have been able to complete efforts to bring together two fairly complex and new ICPT Agreements this past year. One of Brittany's team members negotiated and awarded the new Springer ICPT Agreement and with much perseverance and dedication was able to award it in less than six months. This undertaking was instrumental in avoiding a delay in the services that Springer provides to the DOE Contracting Community for its scientific journals.



Additionally, Brittany's team oversaw the efforts for the new ICPT agreement for compressed gases. Her team took the lead in soliciting proposals from suppliers, evaluating offers, and awarding one agreement before the end of Calendar Year 2019, with Matheson Tri-Gas. This Agreement with Matheson waives demurrage, delivery, hazardous materials handling and other additional fees, and streamlines providers to alleviate an administrative burden on those sites whom should choose to use it.

NREL now administers six ICPT agreements. Without Brittany to lead the charge and provide direction, encouragement, and leadership over these efforts, ICPT's FY19 accomplishments would be greatly remiss.

POLICY FLASH

- Commonly referred to as the Golden Ticket and covers Complex-Wide Strategic Sourcing.
- This is the basic reason and or justification under which ICPT exists. "The use of these instruments offers numerous cost, time, and resource benefits, including significant leveraged discounts for commonly acquired goods and services."
- Also strongly supports the small business initiatives.
- This covers Agreements placed by DOE, ICPT and SCMC.

The more volume going through ICPT the better pricing we will be able to obtain. It is a win-win situation for all. Team Leads, Contracts Managers – take a moment at your next staff meeting to emphasize ICPT. The benefits of ICPT are outlined in Policy Flash 2014-18 https://icpt.doe.gov/media/1004/policy_flash_golden_ticketv3_020514.pdf

The primary benefit is in timesaving. Per the Policy Flash, "no further requirements apply pertaining to competition, further price justification, additional review of terms and conditions contained in these agreements, etc." Where often a simple procurement can take up to 2-4 weeks to go through the competition, negotiations and price justification process, an award against an ICPT agreement takes just a matter of days. With shrinking budgets what could be better!

SPOTLIGHT

Changes to ICPT Executive Steering Council

This spring brings more changes to the ICPT Executive Steering Council, with Landon Hill handing off the Chair Position to Brianna Yi and Bill Zangara joining the Council as Co-Chair. In addition, Kathleen Roque, from Lawrence Berkley National Laboratory, has returned to the Executive Council, as the Secretary and Cheri McLaggan continues to hold the position of Communications Chair on the Council.

We look forward to working with our new ICPT Executive Steering Council over the next few years and seeing where we can take ICPT next.

Appreciation – Landon Hill

A huge thank you is owed to Landon Hill, Chair of the ICPT Steering Committee from 2017-2020! Landon led the ICPT efforts for three years with incredibly adept direction and paved the way for some of ICPT's greatest accomplishments in recent years. His leadership, hard work, and determination to see ICPT succeed on the DOE Strategic Sourcing front was inspiring and commended by all within the DOE Contracting Community. Thank you, Landon, for your time and for all your effort you poured into ICPT over the last three years – it and you are so greatly appreciated!



New Member Spotlight - Bari Brooks

Bari Brooks serves as the Department of Energy's (DOE) Headquarters representative for the ICPT. Located in Washington, D.C., she is Procurement Analyst under the Strategic Programs Divisions which is responsible for supporting strategic sourcing and category management initiatives, the purchase card program, and the Procurement Evaluation and Re-engineering Team. Prior to joining the Strategic Programs Division in 2019, Bari was a contract specialist/contracting officer in DOE's Office of Headquarters Procurement Services where she awarded and managed instruments in both acquisitions and financial assistance for the offices of Fossil Energy, Legacy Management, Loans Programs Office, Management, Energy Efficiency & Renewable Energy, and Enterprise Assessments. Before becoming a fed, she escaped the DC chaos by moving to Vermont to work at a construction law firm. Bari earned her undergraduate degree from the University of Virginia and then attended Vanderbilt Law School. Bari, in her free time, enjoys tending to her dog Pixel's every need, volunteering at a historic home, and running.



New Member Spotlight – Nicole Bullock

Nicole Bullock is a Procurement Specialist for Mission Support and Test Services, LLC in Las Vegas, NV. She received her Bachelor of Arts in English and a Master of Arts in Strategic Communications from Washington State University. Nicole has spent most of her career in technical writing/editing and contract administration. When not at work, Nicole is spending time with her five young kids, reading, or watching movies with her husband of ten years.

