# MANUFACTURER AGREEMENT

#### BETWEEN

# CISCO SYSTEMS, INC.

#### AND

# UCHICAGO ARGONNE, LLC AS OPERATOR OF ARGONNE NATIONAL LABORATORY

This Manufacturer Agreement (Agreement) between CISCO SYSTEMS, INC. (Cisco) and UCHICAGO ARGONNE, LLC (Argonne) as operator of Argonne National Laboratory with a Prime Contract No. DE-AC02-111357 with the United States Department of Energy (Prime Contract) is entered into to set forth the understanding of the parties with respect to the provision of Cisco products through the authorized Cisco Certified Gold Partner network (Cisco Partner) to Department of Energy (DOE) Contractors and authorized subcontractors (Contractors).

The Cisco worldwide business model provides for Cisco delivery of products and services through certified Cisco Partners, where Cisco Partners provide Cisco products together with their own value-added services to end-users. Consequently, Cisco Partners as set forth in each Basic Ordering Agreement between the Cisco Partners and Argonne are authorized to (1) resell Cisco products and services to Contractors on behalf of Argonne for the Prime Contract and (2) directly bid, negotiate and conclude a contract with Argonne for products and services manufactured or supplied by Cisco.

The terms and conditions and all pricing to Argonne and Contractors will be governed by the resultant Basic Ordering Agreement (BOA) between Argonne and Cisco Partner. Cisco cannot dictate or control final pricing charged to Argonne by Cisco Partner and Cisco will not accept any contractual flow-down of terms from any resultant BOA between Argonne and Cisco Partner. Cisco will provide support and product warranty services for Cisco products and services obtained through authorized Cisco Partners, within the scope of the agreement between Cisco and the Cisco Partner.

The resultant BOA is for Contractors having a prime contract with the DOE. A current list is available at <a href="https://icpt.llnl.gov/">https://icpt.llnl.gov/</a>, Contacts- ICPT Council Member & Constituent List and authorized subcontractors (providing supplies are in direct support of a prime contract). The resultant BOA may also be used by other Contractors. The parties agree that Contractors, may place orders under the resultant BOA through the Cisco Certified Gold Partners identified and receive the appropriate, discounted price. Each DOE Contractor shall place its own orders under the resultant BOA and shall be direct-billed accordingly by the Cisco Certified Gold Partner.

#### ARTICLE 1 - SCOPE OF WORK

All orders placed by Contractor shall reference the number of the resultant BOA as between Argonne and Cisco Partner and identify individual orders as required. The term of this Agreement shall run concurrent with the resultant BOA. The Cisco Partner is the seller and shall furnish such quantities of products and services as described in the BOA as between the Argonne and Cisco Partner, as Contractor may order during the term of the BOA. The Cisco Partner obligation to each Contractor shall become effective upon acceptance of particular orders issued under the resultant BOA.

#### ARTICLE 2 - DELIVERY/PAYMENT

The work specified in Article 1 shall be completed and delivered as follows and is clearly between the Contractor and the Cisco Partner under the BOA:

F.O.B. Point (point of delivery): Destination

- Payment Terms: Prompt payment discount or Net 15 days from receipt of a proper invoice from Cisco Partner or as designated on individual Contractor Order Release.
- Delivery location and schedule shall be negotiated for each order under the BOA as between Argonne and Cisco Partner.

#### **ARTICLE 3 - FIXED PRICES**

The Contractor shall be entitled to purchase goods and services at the fixed prices identified in the BOA as between Argonne and Cisco Partner. That pricing level will be between the Contractor and the Cisco Partner as Cisco cannot dictate or control final pricing charged to Contractor by Cisco Partner.

#### ARTICLE 4 - ADMINISTRATIVE

# UChicago Argonne, LLC Administrator's Address is as follows:

Sandy Smith
Procurement Specialist II
9700 South Cass Avenue
Building 201
Lemont, IL 60439
Phone: (630) 252-0979
E-Mail: mailto:sweso@anl.gov

#### Or authorized designee:

Erik Schimke
Procurement Supervisor
9700 South Cass Avenue
Building 201
Lemont, IL 60439
Phone: (630) 252-1418
E-Mail: mailto:eschimke@anl.gov

Cisco Systems, Inc. Administrator's Address is as follows:

Noreen Avancena 13635 Dulles Technology Drive Herndon, Virginia 20171 Phone: (301) 802-0309 E-Mail: navancen@cisco.com

# Cisco Systems, Inc. Partner(s) Administrator's Address is as follows:

Cisco Partner(s) Administrator's Address and points of contact will be identified in each Basic Ordering Agreement between the Cisco Partners and Argonne.

#### ARTICLE 5 - SMALL BUSINESS RESELLER REQUIREMENTS

It is understood that while Cisco has agreed to participate in this program in their capacity as the Original Equipment Manufacturer, it is only through the authorized Cisco Gold Partner network and that all orders and payments will be processed through the Cisco Partners under the resultant BOA as between Argonne and Cisco Partner. It is understood that the intent of the BOA is to utilize local small/small disadvantaged, woman-owned, HUB Zone, veteran-owned and service disabled veteran-owned businesses for the Contractors. This will assist the Contractors in meeting established socio-economic goals imposed by the Department of Energy.

# ARTICLE 6 - SITE-SPECIFIC TERMS AND CONDITIONS

Under the resultant BOA, the Contractor may have requirements unique to its post, mission, and/or geographic location. Therefore, under the BOA, Contractor may reserve the right to incorporate its own Site-Specific Terms and Conditions relative to Environmental Safety and Health considerations as well as FAR, DFAR, or other applicable regulations and laws. Cisco shall not accept any contractual flow-down of terms from the resultant BOA between Argonne and Cisco Partner.

IN WITNESS WHEREOF, the parties hereto have executed this document as of the day and year of the last signature date.

#### ACKNOWLEDGED AND CONFIRMED

| CISCO SYSTEMS, INC |                  | UCHICAGO ARGONNE LLC                  |
|--------------------|------------------|---------------------------------------|
| BY:                | 1/20/12/         | BY: William Walsh                     |
| TITLE:             | Director Finance | TITLE: Procurement Operations Manager |
| DATE:              | October 22, 2013 | DATE: October 24, 2013                |



# ICPT DOE Blanket Purchase Agreement Awardees Cisco Certified Gold Small Business Partners

## Agreement No. 4I-30062-0001A

Acuative Corporation Small Business Bill Bouie President – Public Sector 30 Two Bridges Rd. Ste. 240 Fairfield, NJ 07004-1550 Website: <a href="https://www.acuative.com">www.acuative.com</a> Phone: (703) 795-4411

# Agreement No. 4I-30062-0002A

E-Mail: bbouie@acuative.com

Leverage Information Systems, Inc. Small Business
Christiane Calnan-Gersack
Inside Account Manager
18815 139th Ave NE Unit B
Woodinville, WA 98072-9088
Website: <a href="https://www.leverageis.com">www.leverageis.com</a>
Phone: (425) 420-1437

E-Mail: ChristiC@leverageis.com

## Agreement No. 4I-30062-0003A

Advanced Computer Concepts, Inc. Small Woman-Owned Business Reza Zarafshar President 7927 Jones Branch Dr. STE 600N McLean, VA 22102-3317 Website: <a href="https://www.acconline.com">www.acconline.com</a> Phone: (571) 395-4157

## Agreement No. 4I-30062-0004A

E-Mail: Reza@acconline.com

Prosys Information Systems, Inc. Small Woman-Owned Business Travis Honeycutt Account Executive 6575 The Corners Parkway STE 300 Norcross, GA 30092-3312

Website: <u>www.prosysis.com</u> Phone: (865) 712-4594

E-Mail: <a href="mailto:thoneycutt@prosysis.com">thoneycutt@prosysis.com</a>

## Agreement No. 4I-30062-0005A

Intelligent Decisions, Inc.
Small Business
Anne Hochede
Sr. Proposal Manager
21445 Beaumeade Cir
Ashburn, VA 20147-6036
Website: www.intelligent.net
Phone: (703) 554-1656

E-Mail: ahochede@intelligent.net

## Agreement No. 4I-30062-0006A

Force 3, Inc.
Small Business
Paul Barton
Account Manager
2151 Priest Bridge Dr. STE 7
Crofton, MD 21114-2478
Website: <a href="www.force3.com">www.force3.com</a>
Phone: (800) 391-0204
E-Mail: <a href="pbarton@force3.com">pbarton@force3.com</a>

## Agreement No. 4I-30062-0007A

Iron Bow Technologies, LLC Small Business Bill Cooper Director of Technical Sales 4800 Westfields Blvd. STE 300 Chantilly, VA 20151-2299 Website: <a href="https://www.ironbow.com">www.ironbow.com</a> Phone: (240) 487-1427

E-Mail: Bill.Cooper@ironbow.com