EXTERNAL SUMMARY

Personal Systems Group - Handheld Products and Accessories

iPAQ	910, 110, 210, 2200, 2700, 310
iPAQ Accessories	All iPAQ models
Calculators	Calculators - PL 52

Personal Systems Group - Notebook Products and Accessories

Slate Notebook	Slate
TouchPad	TouchPad
Entry-Level Notebooks	4520s, 4720s, 4420s, 4325s, 4430s, 4530s
Mini Notebooks	2102, 1103, 5103, 100e
Ultra-light & Tablet PCs	2540p, 2740p
Mid-Range Notebooks, ProBook Series	6450b, 6550b, 6455b, 6555b, 6360b, 6460b, 6560b, 5330m
High-End	8540w, 8440w, 8740w, 8440p, 8460p, 8540p, 8560p
Notebook & Tablet PC CTO Modules	All Notebook & Tablet models
TouchPad Accessories	TouchPad Accessories
Notebook Options and Accessories	All Notebook & Tablet models

Personal Systems Group - Desktop Products and Accessories

Entry-Level & Specialty Desktops	dx2400, dx2450, dx9000, dx7500, 7000, 9100 Touchsmart, 7100
Mid-Range	dc5700, dc5750, dc5800, dc5850, 6000, 6005, 8000, 8100, 600x
High-End	dc7800, dc7900, 8000, 8100
Desktops - Elite	Desktops - Elite
Desktops - All-in-One	Desktops - AiO
Blade PC	bc2000, bc2500
Retail Solutions	Point-of-Sale Systems and Accessories: rp3000, rp5700; Digital Signage
Desktop CTO Modules	All desktop product models
Desktop Options and Accessories	All desktop product models

Personal Systems Group - Workstation Products and Accessories

Mid-Range Workstations	xw4550, xw4600, xw4800, z400
Blade Workstations	xw460c, xw2x220c
High-End Workstations	xw6600, xw6800 xw8600, xw8800, Z600, z800
Performance Workations	xw9400
Workstation CTO Modules	All workstation models
Workstation Options and Accessories	All workstation models

Personal Systems Group - Thin Client Products and Accessories

Thin Clients	200, 2500, t5135, t5145, t5530, t5545, t5540, t5630, t5735, t5730, qt7725, e370, gt7720, 5740; 6000 and 100 multiseat series
Mobile Thin Clients	2533t, 6720t
HP CPQ Notebook 4510t Family	Portables - t series; non-EPEAT
Thin Client Options and Accessories	All thin client models

Personal Systems Group - Monitors

HP Business LCD Monitors, HP Business Touchscreen Monitors	HP Business LCD Monitors, HP Business Touchscreen Monitors
Monitor Options and Accessories	
Third-Party Options & Accessories (Applicable)	Non-HP Branded Options and Accessories

Please note: New HP series product transitions will be automatically updated in the above categories as determined by

Industry Standard Servers

Entry Level Servers (PL LA ML100 Server)	**ML110, ML115**
Entry Level Servers (PL LA Microservers)	**ProLiant Micro Series**
Entry Level Servers and Options (PL LA)	**DL120, DL140, DL145, DL160, DL165, DL180, DL185, DL320, ML310**
Core Servers and Options (PL SY and SI)	**DL360, DL380, DL385, DL580, DL585, ML350, ML370, ML570**
Blade Servers and Options, other than Virtual Connect (PL MV)	**BL260c, BL460c, BL465c, BL480c, BL680c, BL685c**
Blade Virtual Connect (PL UZ)	
Scaleable Datacenter Infrastructure (PL TN)	
8-Way DL785 Servers (PL TR) *-- Moved to BCS Tab*	**DL785**
Volume Software (PL 4U)	**ProLiant Essentials**
Third Party Software - Other (PL J3)	**Vmware, Linux Red Hat OS, Linux SuSE OS, Novell OS**
Third Party Software - Microsoft - Non-Discountable (PL J3)	**MS Windows OS**
Manufacturing Services, Factory Express	
Non-Discountable (Smartbuys; Specials; Microsoft Reseller Options Kits, CAL Packs, and Academic Licenses)	

Please note: New HP series product transitions will be automatically updated in the above categories as determined by

EXTERNAL SUMMARY

Storage Solutions

HP XP Storage Solutions	XP Software - 12000, 10000, 1024/128, 512/48
	XP Arrays - 12000, 10000, 1024/128
	XP Array Upgrades - 12000, 10000, 1024/128, 512/48/256
HP XP 20000/24000 Storage Solutions	XP 20000/24000 Software
	XP 20000/24000 Hardware
	XP 20000/24000 Upgrades
HP Enterprise Virtual Array - Enterprise	EVA 4100/6100
	EVA 8100, Cabinets & Accessories, Disk Drives
HP Enterprise Virtual Array – Entry Level	EVA 4400, 6400, 8400, P6xxx Hardware / Software Products
HP 3PAR Storage Solutions	F-Class & Common Software
	F-Class Arrays & Upgrades
	T-Class Software
	T-Class Arrays & Upgrades
	Drive Mag, Cabinets, Accy & Upgrades
HP Storage Hardware - Enterprise	Clustered Gateway, WAN Accelerator, X9000 Family (IBRIX)
	Enterprise Switches and Host Bus Adapters
	EML, ESL and VLS Tape Libraries
	ESL G3 Tape Libraries

HP Virtual Array and DS Products	Virtual Arrays, DS Arrays - Ultra SCSI
	Power Cords & Accessories
HP Storage Hardware - Commercial	HP LeftHand P4000 SAN Solutions
	Network Attached Storage - DL and ML Families, All in One Storage
	MSA, Scaleable File Share Hardware
	Blade Switches, Entry Level Switches, Entry Level Host Bus Adapters
	Tape Drives and Accessories (DDS, DAT, SDLT, Ultrium)
	MSL, Disk to Disk (D2D) Tape Libraries
HP Storage Software - Commercial	Storage Mirroring, Virtual Replicator, Secure Path Workgroup Edition, Scaleable File Share
	ExDS9100 Software & Hardware
HP Storage Software - Enterprise	OV SOM, Business Copy & Continuous Access EVA SW, HSG80 SW, Secure Path, OV SAM, Scaleable File Share, PolyServe, IBRIX Standalone SW
HP Storage Media	Storage Media Products

Please note: New HP series product transitions will be automatically updated in the above categories as determined by HP.

EXTERNAL SUMMARY		
Storage Solutions		
HP Cross-ESS Accessory Products	Selected HP Rack & Power - Related Products	
	Selected HP Infiniband Products	
HP Cross-ESS Solution Products	Selected MSA Products	
	Selected MSA Related Options	

Please note: New HP series product transitions will be automatically updated in the above categories as determined

EXTERNAL SUMMARY

Business Critical Servers		
HP Integrity Products & Cross Entry Level Integrity Accessories	rx16x0 & Integrity Entry Level Accessories	rx1620 Family, CPU, Rack, Memory, Disks
	rx26x0 / rx36x0 & Related Accessories	rx2600, rx2620, rx2660 & rx3600 servers, CPU, I/O Pwrsply, Rack, Memory
	rx46x0 / rx66x0 & Related Accessories	rx4640 & rx6600 servers, CPU, I/O, Rack Kits, Memory
	cx26x0 / cc33x0 & Related Accessories	Telco Blades Servers, Cables, Power, Rack, CPU, Disks, Memory
	rx2800 & Related Accessories	rx2800 servers, CPU, I/O, Rack Kits,
PA Products & Cross Entry Level PA Accessories	rp34x0 & PA Entry Level Accessories	HP 9000 Server - rp3440, rp3410, Memory, Disk, CPU
	rp44x0 & Related Accessories	HP 9000 Server - rp4440, rp4410, Memory, CPU
HP Integrity Products & Cross Mid Range Integrity Accessories	rx76x0 & Integrity Mid Range Accessories	rx7620, rx7640 Servers, midrange Integrity CPU
	rx86x0 & Related Accessories	rx8620, rx8640 Servers, midrange Integrity CPU
	Mid Range IA iCAP & Related Accessories	rx7620, rx7640, rx8620, rx8640 iCAP
	Cell-Bladed Servers & Accessories	SuperDome2 and Accessories
PA Products & Cross Mid Range PA Accessories	rp74xx & HP9000 Mid Range Accessories	HP 9000 Server, rp7420 , rp7440 server, midrange PA CPU
	rp84xx & Related Accessories	HP9000 Server, rp8420, rp8440 servers, midrange PA CPU
	Mid Range PA iCAP & Related Accessories	rp7420, rp7440, rp8420, rp8440 iCAP
	Legacy rp74xx / 84xx & Related Accessories (Upgrades & Re-marketed Products Only)	Legacy rp74xx / 84xx & Related Accessories (Upgrades & Re-marketed Products Only)

HP Cell Based High End Servers & Cross High End PA & IA Accessories	PA Superdome	PA RISC Superdome Accessories and CPU
	IA Superdome & Shared PA / IA Supderdome Accessories	Integrity Superdome Servers - Accessories: Misc, Power, Rack. Options: Chassis/Cabinet, CPU, Memory
	Superdome iCAP & Related Accessories	Superdome iCAP and Accessories
HP Cross Integrity / PA Accessory Products	Miscellaneous Options & Accessory Products High	PA & IA Accessories used cross servers lines - Hi/Hi
	Miscellaneous Options & Accessory Products Low	PA & IA Accessories used cross servers lines - Lo/Lo
HP PA & IA Blade Servers & Accessories	BL60p & Related Accessories	Blade P Class Integrity Servers and Accessories
	BL860c, BL860 i2, BL460c & Related Accessories	Blade C Class BL860c Integrity Servers, OE running on BL860c, BL460C, and Accessories
	BL870c, BL870 i2 & Related Accessories	Blade C Class BL870c Integrity Servers and Accessories
	BL 890 i2 Products	Blade 890 i2 Servers
	BL8x0 i2 Family Common Accessories	Blade i2 Family Accessories
HP Vertica Analytics Systems and Software	HP Vertica V2400 Analytics Systems	HP Vertica Analytics Systems
	HP Vertica Analytics Platform	HP Vertica Analytics Software
HP Server Operating Environments & Layered Software	HP 9000 HP-UX PA Operating Environment	HP-UX OS running on HP 9000 and PA servers
	Integrity HP-UX / OVMS Operating Environment	HP-UX & OpenVMS running on Integrity servers
	HP-UX Layered Software	Software applications running on HP-UX OS
	Linux & Windows Operating Environment	Linux & Windows OS, Linux & Windows Layered Products
	OVMS Layered Software	Software applications running on OVMS OS

HP Per Socket Server Based Operating Licenses	HP Per Socket 2 and 4 Socket Tier Licenses	BL860c i2, BL870c i2, RX2800 i2
	HP Per Socket 8 Socket Sized Server Licenses	BL890c i2, Superdome 2 - 8 Socket
	HP Per Socket 16 & 32 Socket Sized Server	Superdome 2 - 16 & 32 Socket
DL785 Servers	8-Way DL785 Servers (PL TR)	DL785
DL980 Servers	DL980 Servers (PL TR)	DL980
OpenCall Software	Opencall Products	HP Opencall Products
Please note: New HP series product transitions will be automatically updated in the above categories as determined by HP.		

EXTERNAL SUMMARY

HP Software & Solutions		
HP Software - BTO	Network Mgmt Center Starter Software; Operations Management Center Glance Software	Basic Ops, RAMS, SD, NCM, Basic SM Software
	Client Automation Center Software; Data Center Automation Center Software; Network Mgmt Center Advanced Software; Operations Mgmt Center Ops	Full Ops, SPIs, CM, Select, SC, AC, ED, BAC, CCM, NAS, SAS Software
	Network Mgmt Center Software; Operations Management Center Glance Software; Client Automation Center Software; Data Center Automation Center Software; Operations Management Center Ops	Foundation Operations & Solution Center Software Support
	Business Availability Center Software; Performance Center Software; Quality Center Software; Project & Portfolio Mgmt Center Software; SOA Center Software; Universal CMDB DDM Change Control Mgmt Software	Quality Center and Performance Center Software
	Business Availability Center Software; Performance Center Software; Quality Center Software; Project & Portfolio Mgmt Center Software; SOA Center Software; Universal CMDB DDM Change Control Mgmt	Quality and Performance Testing Software Support
HP Application Security Center Products	HP Application Security Center Software	Application Security Center Software
	HP Application Security Center Software Upfront Support (*)	Application Security Center Software Support
HP TRIM Software Products	Document & Records Mgmt TRIM Context 6 Software	TRIM Software Licenses
	Document & Records Mgmt Software & Upfront Support (*)	TRIM Software Support
HP Storage Software - Commercial (Information Management Software)	Data Protector Software & Upfront Support (commercial)	Data Protector - Commercial Class, Data Protector Express, File Share Extender
HP Storage Software - Enterprise (Information Management Software)	Medical Archiving Software, Data Protector Software & Upfront Support	Data Protector - Enterprise, File Migration Agent, MAS
	IAP Software & Upfront Support	IAP Software
	IAP Software Licenses for Exchange or Domino & Upfront Support	Reference Information Manager - Enterprise
	Storage Essentials Software & Upfront Support	Storage Essentials Software - Enterprise
Please note: New HP series product transitions will be automatically updated in the above categories as determined by HP.		

EXTERNAL SUMMARY		
HP Networking		
HP Networking	HP ProCurve Networking Products & Options	Classic Procurve Wired and Wireless Portfolio APs, controllers, MSM APs, RF Manager, MSM415, TMS zl, PCM, IDM,NIM, ProCurve switches
	DataCenter Business CH-IP	A6600, A8800, A12500, A5820X, A9500, A7500
	ProCurve Business CH-IP	MSR Routers, IMC, 8800, A3100, A3600, A5100, A5500, A7500, E4200, E4500, E4800, E5500, V14xx, V19xx. Wireless=A3000, A7700, A8700, A9000, Airprotect, A-WA AP, A-WX Controller, E3000, etc.
	Procurve Security	IPS, NAC, Controller, Net-Optics, SMS License
HP Networking Services	Hardware Services	
	Software Services	
	Installation Services	
Please note: New HP series product transitions will be automatically updated in the above categories as determined by HP.		

EXTERNAL SUMMARY	
HP Services - Care Pack	
Personal Systems Group	Hardware Services
	Software Services
	Installation Services
Industry Standard Servers	Hardware Services
	Software Services
	Installation Services
	HP Care Pack-Recover-All Svc
	Custom Care Pack - **No Discounting**
Storage	Hardware Services
	Software Services
	Installation Services
	Enterprise Class Storage Services - PL K3, R8
	Business Class Storage Services - PL K3, R8
Business Critical Servers	HP-UX Server Services; Hardware Services
	Software Services
	Installation Services
Cross Business Unit	Product Line UW - Installation (Volume)
	HP Care Pack ENHANCED Services (Value)