

ATTACHMENT B
VALUE-ADDED SERVICES

VALUE-ADDED SERVICE	VALUE-ADDED NO FEE	FEE TBD
Logistics		
Consignment Stock		X
Desktop Delivery		X
JIT Warehouse		X
Fisher Scientific-managed On-Site Stores		X
24 - 48 Hrs. Delivery High-Volume / Hot List Items	X	
Rush / Next-Day Delivery		X
Inside Equipment Delivery / Setup		X
Scheduled Deliveries	X	
Multi-Vendor Cross-Dock & Consolidated Delivery		X
Lot Sequestering Services	X	
24 / 7 Emergency Delivery Service		X
Freight Absorbed on Standard Deliveries	X	
Logistics / Delivery Needs Assessment	X	
Multiple In-State Inventory Points	X	
Quality / Performance		
Certificate of Analysis	X	
Supplier Rating	X	
Line Fill Monitors	X	
Order Accuracy Monitors	X	
Accounts Payable Monitors	X	
Backorder Monitors	X	
E-Commerce Utilization Monitors	X	
Transportation Monitors	X	
Order Efficiency Monitors	X	
Invoice History Audit Reports	X	
Environmental / Safety		
MSDS	X	
MSDS Database for distributed products	X	
Service		
Extended Warranty Programs		X
Preventive Maintenance Programs		X
Systems		
WEB Order Entry with Pricing, Availability, Order Status, Dollar limits, and Approval Routing	X	
EDI Purchase Orders	X	
EDI Purchase Order Acknowledgments	X	
EDI Invoicing	X	
EDI Price Sales Catalog	X	
Electronic Funds Transfer (EFT)	X	

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Customized Billing Reports / Invoices	X	
Barcoded Packing Slips & Ship Labels	X	
Procurement Card Processing	X	
Customized Usage Reports	X	
Invoice History / Audit Reports	X	
Customer Service		
Integrated Supply Procurement		X
Dedicated Contract Business Manager	X	
Sales Rep / Sales Associate Coverage	X	
Chemical Specialist	X	
Life Science Specialist	X	
Senior eBusiness Analyst	X	
On-site Customer Service (Supported by purchase volume)		X
Customer Service Team	X	
24 / 7 Customer Service	X	
No Restocking Fees <i>*certain restrictions apply</i>	X	
Account Management Activities		
Supplier New Product Shows	X	
Information / Training Seminars	X	
Vendor Base Analysis	X	
Annual Business Review	X	
Incentives / Promotions Management	X	