

Attachment A: Pricing Discount/Multiplier Form

OFFEROR NAME

CDW-G

Discount is off Advertised List Price at time of purchase

Group	Discount
Audio/Video Cables (CC)	18%
CD/DVD/Blue Ray Drives (CR)	4%
Desktop Webcams (VW)	16%
Digital Cameras (DC)	6%
Drive Arrays (DY)	6%
Enterprise Hard Drives (ED)	8%
Enterprise Storage	2%
Headphones & Speakers (HE)	23%
Flash Memory (FL)	14%
Hard Drives (DR)	9%
IP Telephony (IT)	25%
Keyboards/Keypads (KB)	14%
Desktop Monitors Displays	2%
Televisions (LT)	8%
Mice and Trackballs (MT)	17%
Notebook Accessories (LA)	8%
Power Supplies/Adapters (AP)	11%
Printers	1%
Printer Supplies (PU)	9%
Projector Accessories (JA)	10%
Projectors (OH)	17%
Rackmounting Equipment (RQ)	6%
Storage Enclosures/Mounting HW (AD)	21%
Tape Backup Drives (TD)	3%
Video Adapters (VA)	1%
Video Camcorders (VC)	14%
Video/Monitor Mounts & Stands (MH)	12%
Operating Systems (OS)	7%
Virtualization Software (VZ)	4%
UPS/Battery Backup (BA)	7%
Security Software (AI)	11%
Notebook Computers (NB)	1%
Convertible PCs/Slate PCs/iPAD (RD)	1%
Network Management Software (NU)	5%
Computer Displays (VL)	2%
Programming Software (PG)	1%
Surge Suppressors (PO)	15%
Application Suites (AS)	1%
Network Switches Managed (MW)	10%
Apple Notebooks (NM)	3%
Warranties-Product Protection (WA)	9%
Installations 3rd Party (IS)	13%

Group	Discount
Single Function (LP)	5%
Network Optics (NE)	9%
Consumer SSD (TN)	9%
KVM Consoles & Switches (MA)	7%
Large Format Displays (PZ)	3%
Document Management Software (SB)	1%
Network Security (NY)	7%
Modular Switches (CH)	3%
Network Routers (NR)	5%
NIC Network Interface Adapters (NI)	10%
Database Software (DB)	3%
Physical Security (YY)	9%
Wireless LAN Networking (WI)	10%
Backup Software (BU)	5%
Communications Boards (CO)	4%
Utility Software (SU)	7%
Storage/SAN Management Softwar (SO)	4%
Server Memory Upgrades (SQ)	11%
Network Cables (CN)	24%
Document Scanners (DN)	5%
Telephony Software (TE)	22%
Unified Communication (NC)	1%
PC Compatible Desktop Computer (DT)	1%
Portal Software (PP)	4%
Desktop Memory Upgrades (PC)	7%
Network Management Hardware (MD)	5%
Mobile Device Enablement SW (HS)	14%
PC Compatible Workstations (WO)	3%
Flow/Org Chart Software (FO)	1%
Network Switches Unmanaged (NW)	9%
x86 Based Servers (SR)	2%
Design and Graphics (DG)	4%
Interfaces Controllers (IN)	6%
USB/FireWire Connectivity (US)	25%
Multifunction (PF)	6%
Media (DI)	22%
Rackmount NW Attached Storage (SS)	9%
Thin Clients (TC)	4%
Software Documentation & Media (SW)	4%
Network Test Equip/Analyzer (NA)	4%
Storage Networking (SN)	6%
Analog Telephones (TP)	19%

Apple Desktops (DM)	6%
Network Cable Accessories (PT)	20%
Computer Accessories (AC)	17%
Touchscreen Displays (VT)	5%
IT Pro Training-3rd Party (QP)	8%
Miscellaneous Cables (CA)	28%
Interactive Whiteboards (IW)	5%
Desktop Webcams (VW)	16%
Memory Accessories (MX)	11%
Telephony Headsets (TL)	15%
Furniture (FU)	17%
Batteries (BT)	15%
Web Software (WS)	1%
iPad/Tablet Accessories (IC)	11%
CAD/CAM Software (CS)	1%
Report & Analysis Software (RT)	3%
Tape Automation (Lib/Changers) (TU)	2%
Notebook Cases (LC)	21%
CPUs/Fans (MC)	6%
Automation & Control Systems (AU)	14%
3-D Prototype Printers (3D)	12%
Video/Monitor Accessories (VI)	13%
Peripheral & Barcode Scanners (SK)	13%
Professional Audio (MI)	11%
Printer Accessories (PA)	11%
Digitizer Tablets (TA)	15%
Medical Carts (HC)	16%
Plotters (PL)	8%
Modems (MO)	14%
Phone/iPod/MP3 Accessories (IA)	14%
Audio/Video Production (EO)	1%
Cloning Software (CG)	24%
Motherboards/Chassis (MB)	8%
Voice Recognition (IR)	8%
Network Hubs (NH)	8%
Charging Carts (C2)	16%
Technical Support (TI)	1%
Network Connectivity/Emulation (NX)	1%
Physical Security Software (ZS)	8%
Doc Camera/Vis Presenters (VP)	17%

Desktop NW Attached Storage (DW)	8%
Enterprise SSD (ES)	8%
Notebook Memory Upgrades (LM)	8%
Thermal Printers (TH)	7%
SCSI/IDE/floppy cables (DV)	28%
Configurations (CZ)	14%
Hospitality Displays/TVs (HZ)	8%
Photographic Accessories (PE)	7%
Paper Shredders (SD)	12%
POS Systems (PY)	22%
PBX/Multi-User Telephony Syste (PB)	20%
Computer Cases (CE)	9%
Entertainment/Education Soft (SE)	7%
FAX Machines (FX)	13%
2-Way Radios/Walkie Talkies (WT)	12%
Cleaning Supplies (CL)	24%
GPS/PDA (PD)	13%
Printer Memory Upgrades (PM)	5%
Wireless Communication Devices (PR)	8%
Floppy Disk Drives (FD)	10%
Dot Matrix Printers (DP)	15%
DVD/BLU/Media Player/Accessory (DS)	25%
Telephone/Modem Cables (KM)	28%
Network Print Servers (NP)	15%
Media Player (MY)	9%
Copy Machines (CM)	19%
Reference Software (RE)	2%
Optical Drives (OP)	6%
Disk Duplicators (DD)	6%
Apple Mac Memory Upgrades (AM)	6%
Office Products (OF)	21%
Desktop Applications (AV)	4%
Remote Power Management (RP)	7%
Network Device Memory (NT)	1%
Calculators (CT)	18%
Network Bridges (BR)	4%
Data Capture Software (OI)	1%
Parallel and Serial Cables (SP)	18%
Storage Cases (ST)	17%
All Others	1%